

Contract #	4571906	Date Entered	10/09/20
Schedule Dates	10/27/20-11/02/20	Last Modified	10/09/20
Advertiser	Friends Of Mark Warner-Senate-D (31789)	Entered By	Mark Afshar
Agency	Greer Margolis Mitchell, Burns & Associates-Washi	СО-ОР	No
Product	POLITICAL CANDIDATE (ns) (1186)	External #	
Brand	EST 9024 (1452269)	Demo	
Salesperson	HOUSE-WASHINGTON, WILA/GILA/FILA (3869)	Order Type	Annual Member

	11003E WASHINGTON, WSEA, GSEA, ESEA (5005)		
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	Furman,Mike	Commission %	15.00
Phone/Fax	/	Commission	\$4,824.00
СРЕ	9024	Net Total	\$27,336.00

Account Types	Local/Political Candidate Agency BRD	Sales Tax

Comments

Date:

Washington (WJLA	1)	
By Broadcast Month	Spots 5	Rate
Nov. 2020	51	\$32,160.00
Grand Total:	51	\$32,160.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa :	Su	Spots	Rate	Total	Station	Co	omments	Entered
1.0	Normal Line / SPOT	10/27/20-10/30/20	З		5:58:15A- News-Good Morning Washington at 6a	1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Х	х	Х	х			1	\$275.00	\$275.00	Washington (WJLA)			10/9/20
2.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	5:58:15A- News-Good Morning Washington at 6a		1							1	\$275.00	\$275.00	Washington (WJLA)			10/9/20
3.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	7A- 8A (EST)		1							1	\$400.00	\$400.00	Washington (WJLA)			10/9/20
4.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	7A- 8A (EST)	2		Х	Х	Х	Х			2	\$400.00	\$800.00	Washington (WJLA)			10/9/20
5.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	9A- Live with Kelly	3		Х	Х	Х	Х			3	\$100.00	\$300.00	Washington (WJLA)			10/9/20
6.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	9A- Live with Kelly		1							1	\$100.00	\$100.00	Washington (WJLA)			10/9/20
7.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	10A- Rachael Ray		1							1	\$125.00	\$125.00	Washington (WJLA)			10/9/20
8.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	10A- Rachael Ray	1		Х	Х	Х	Х			1	\$125.00	\$125.00	Washington (WJLA)			10/9/20
9.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	10:58:25A- ABC-The View	1		Х	Х	Х	Х			1	\$275.00	\$275.00	Washington (WJLA)			10/9/20
10.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	11:59:56A- News-ABC 7 News at Noon	1	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Х	х	Х	Х			1	\$125.00	\$125.00	Washington (WJLA)			10/9/20
11.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	12:57:56P- ABC-GMA3: What You Need to Know	1		Х	х	Х	Х			1	\$200.00	\$200.00	Washington (WJLA)			10/9/20
																			-	

CONFIRMATION CONTRACT

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Greer Margolis Mitchell, Burns & Associates-Washington 3050 K St NW Suite 100 Washington, DC 20007

4571906 Contract # **Schedule Dates**

10/27/20-11/02/20 Advertiser Friends Of Mark Warner-Senate-D (31789)

Greer Margolis Mitchell, Burns & Associates-Washi CO-OP Agency Product POLITICAL CANDIDATE (ns) (1186)

EST 9024 (1452269) Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Sales Office WJLA/GJLA/EJLA Commission % 15.00 Furman, Mike **Buyer Name** Commission \$4,824.00 Phone/Fax CPE **Net Total** \$27,336.00 9024

Date Entered

Last Modified

Entered By

External #

Order Type

Sales Tax

Package Deal

10/09/20

10/09/20

No

Mark Afshar

Annual Member

Comments:

Date:

Account Types Local/Political Candidate Agency BRD

Billing Type Standard

Comments

Brand

	Washington (WJLA	1)	
	By Broadcast Month	<u>Spots</u>	Rate
Grand Total: 51 \$32,160.00	Nov. 2020	51	\$32,160.00
	Grand Total:	51	\$32,160.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Sı	u S	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	2P- ABC-General Hospital	1		Х	Х	X	Х			1	\$320.00	\$320.00	Washington (WJLA)		10/9/20
13.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	3P- 3:30P (EST)			1	1	1	1			4	\$200.00	\$800.00	Washington (WJLA)		10/9/20
14.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	3P- 3:30P (EST)		1							1	\$200.00	\$200.00	Washington (WJLA)		10/9/20
15.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	3:59:27P- News-ABC 7 News at 4p	1		Х	Х	Х	Х			1	\$175.00	\$175.00	Washington (WJLA)		10/9/20
16.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	4:59:30P- News-ABC 7 News at 5p	2		Х	Х	Х	Х			2	\$225.00	\$450.00	Washington (WJLA)		10/9/20
17.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	5:59:26P- News-ABC 7 News at 6p	2		Х	Х	Х	Х			2	\$400.00	\$800.00	Washington (WJLA)		10/9/20
18.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	6:58:46P- Wheel Of Fortune	2		Х	Х	Х	Х			2	\$1,750.00	\$3,500.00	Washington (WJLA)		10/9/20
19.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	6:58:46P- Wheel Of Fortune		1							1	\$1,750.00	\$1,750.00	Washington (WJLA)		10/9/20
20.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	7:29:26P- Jeopardy		1							1	\$1,900.00	\$1,900.00	Washington (WJLA)		10/9/20
21.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	7:29:26P- Jeopardy	2		Х	Х	Х	Х			2	\$1,900.00	\$3,800.00	Washington (WJLA)		10/9/20
22.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	11:00:26P- News-ABC 7 News at 11p	1		Х	Х	Х	Х			1	\$300.00	\$300.00	Washington (WJLA)		10/9/20
23.0	Normal Line / SPOT	10/27/20-10/30/20	3	:30	11:35P- ABC-Jimmy Kimmel	3		Х	Х	Х	х			3	\$300.00	\$900.00	Washington (WJLA)		10/9/20

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Accepted-Agency/Advertiser:



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Greer Margolis Mitchell, Burns & Associates-Washington 3050 K St NW Suite 100 Washington, DC 20007

Contract # 4571906 Date Entered Schedule Dates 10/27/20-11/02/20 Last Modified Advertiser Friends Of Mark Warner-Senate-D (31789) Entered By

10/09/20

10/09/20

No

15.00

\$4,824.00

\$27,336.00

Comments:

Date:

External #

Order Type

Mark Afshar

Annual Member

Advertiser Friends Of Mark Warner-Senate-D (31789) Enterer
Agency Greer Margolis Mitchell, Burns & Associates-Washi

CO-OP

Product POLITICAL CANDIDATE (ns) (1186)

Brand EST 9024 (1452269)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Sales Office WJLA/GJLA/EJLA Package Deal
Buyer Name Furman,Mike Commission %
Phone/Fax / Commission

CPE 9024 Net Total

Account Types | Local/Political Condidate Agency PRD Sales Tax

Account Types Local/Political Candidate Agency BRD

Billing Type Standard

Comments

 Washington (WJLA)

 By Broadcast Month
 Spots
 Rate

 Nov. 2020
 51
 \$32,160.00

 Grand Total:
 51
 \$32,160.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu We	e Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
24.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	11:35P- ABC-Jimmy Kimmel		1					1	\$300.00	\$300.00	Washington (WJLA)		10/9/20
25.0	Normal Line / SPOT	11/02/20-11/02/20	3	:30	8P- 9P (EST)		1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		10/9/20
26.0	Normal Line / SPOT	10/27/20-10/27/20	3	:30	8P- 9P (EST)			1				1	\$2,000.00	\$2,000.00	Washington (WJLA)		10/9/20
27.0	Normal Line / SPOT	10/28/20-10/28/20	3	:30	8P- 9P (EST)			1				1	\$1,500.00	\$1,500.00	Washington (WJLA)		10/9/20
28.0	Normal Line / SPOT	10/29/20-10/29/20	3	:30	10P- ABC-Match Game (Thursday)				1			1	\$1,500.00	\$1,500.00	Washington (WJLA)		10/9/20
29.0	Normal Line / SPOT	10/31/20-10/31/20	1		7A- ABC-Good Morning America Saturday					1		1	\$200.00	\$200.00	Washington (WJLA)		10/9/20
30.0	Normal Line / SPOT	10/31/20-10/31/20	3		8A- News-Good Morning Washington at 8A					1		1	\$75.00	\$75.00	Washington (WJLA)		10/9/20
31.0	Normal Line / SPOT	10/31/20-10/31/20	1	:30	9A- ABC-Good Morning America Saturday 2					1		1	\$200.00	\$200.00	Washington (WJLA)		10/9/20
32.0	Normal Line / SPOT	10/31/20-10/31/20	1		3:30P- Sports-ABC College Football Late					1		1	\$1,500.00	\$1,500.00	Washington (WJLA)		10/9/20
33.0	Normal Line / SPOT	10/31/20-10/31/20	3	:30	7P- Wheel Of Fortune Wknd					1		1	\$215.00	\$215.00	Washington (WJLA)		10/9/20
34.0	Normal Line / SPOT	10/31/20-10/31/20	3	:30	7:30P- Jeopardy Wknd					1		1	\$235.00	\$235.00	Washington (WJLA)		10/9/20
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B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Gree Asso 3050 Suite	11	lington, V	n Blvd, 6th Floor A 22209	Ac Ac Pr Br Sa Bu Ph CF Ac Bil	ontrac hedule Dat dvertiser gency oduct and elesperson eles Office eyer Name elone/Fax PE ecount Type elling Type emments	Friends Of Mar Greer Margolis POLITICAL CA EST 9024 (145 HOUSE-WASH WJLA/GJLA/EJ Furman,Mike / 9024	2/20 k War Mitch NDIDA 32269) INGTO LA	ell, Bu ATE (n: DN, WJ	rns & A s) (1186 LA/GJL/	ssociat 5) A/EJLA	es-Wa	Shi C E C C C C C	pate Enti- ast Modi intered I CO-OP external Demo Order Ty Package Commiss Commiss det Tota Gales Tax	# PPE Ar Deal 15 15 15 15 15 15 15 15 15 15 15 15 15	/09/20 /09/20 rk Afshar nnual Member .00 ,824.00 7,336.00		Washington (W. By Broadcast Mon Nov. 2020 Grand Total:	•	\$32,160 \$32,160	=
Line	Line Type / Break Type (R	Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu We	Th F	r Sa	Su	Spots	Rate	Total		Station	Comm	ents E	ntered
35.0	Normal Line / SPOT	1	0/31/20-10/31/20	3		7:30P- Sports-ABC College Football Prime					1		1	\$2,500.00	\$2,500.00	Washingtor	ı (WJLA)		10	/9/20
36.0	Normal Line / SPOT	1	1/01/20-11/01/20	1	:30	7:58:40A- ABC-Good Morning America Sunday						1	1	\$195.00	\$195.00	Washington	ı (WJLA)		10	/9/20
37.0	Normal Line / SPOT	1		3		6:30P- News-ABC 7 News at 630p Wknd						1	1	\$215.00	\$215.00	Washington	ı (WJLA)		10	
38.0	Normal Line / SPOT	1	1/01/20-11/01/20										- 1	¢1 F00 00	¢1 E00 00	Washington				/9/20
39.0			1/01/20-11/01/20	3		9P- ABC-Who Wants To Be A Millionaire (Sunday)						1	1	\$1,500.00	\$1,500.00	wasiiiigtoi	ı (WJLA)		10	/9/20 //9/20
	Normal Line / SPOT	1		3								1	1	\$1,500.00		Washingtor				

CONFIRMATION CONTRACT

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